## **FYI Technologies**

For a changing world

February 13, 1997

Christopher D. Watkins Algorithm, Inc. 7230 McGinnis Ferry Rd. Suite 200 Suwanee, GA 30174

Dear Chris,

We selected Algorithm, Inc. to develop our newest product because of your expertise in the field of computer graphics and imaging. The reorganization of Algorithm that you have recently completed has had a beneficial impact on the quality of work being produced and on the responsiveness of your engineers to my needs. You have definitely met my expectations for a quality product at a reasonable price.

I wish to express my sincere appreciation for the outstanding job that you and your team have done in developing our customized case presentation program *Create It! / Present It!*. The doctors are very pleased with the user friendly interface and the ability to store photos, X-rays, models and financial data on CD-ROM. A visual presentation definitely increases the patient's acceptance the proposed treatment plan.

In modifying *Compu-Ceph*, our computerized cephalometric program for orthodontists and oral/maxillofacial surgeons, the melded view of both x-ray and photo and the quality of the morphed images are the best on the market. Your refinements to computerized cephalometric analysis, growth and surgical projections will revolutionize the industry.

The response from our first showing of these products at the recent American Association of Orthodontists meeting in Denver was more than expected and, as a result, American Orthodontics (Sheboygan, WI) will be utilizing their extensive sales force to market both products world wide.

I look forward to working with you during the coming months in the development of 3D images of various malocclusions and their correction for auxiliary staff and patient education.

Sincerely,

Gregory W. Richard

President

GWR/nm